

2013 BOATING

SOUTH AFRICA INDUSTRY GUIDE



The South African Maritime Safety Authority (SAMSA) is committed to a united, progressive and safe boating industry.



The “Centre for Boating” is the entity within SAMSA responsible for carrying out the mandate delegated to SAMSA by the Merchant Shipping Act in as far as it applies to ‘small’ vessels in South Africa (including inland waters) and more specifically the implementation of the Merchant Shipping (National Small Vessel Safety) Regulations 2007. For more information please visit www.samsa.org.za



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SOUTH AFRICA HAS THE MOST
DEVELOPED ECONOMY IN THE SOUTHERN
AFRICAN REGION.

2012 INDUSTRY HIGHLIGHTS

- Boat building a priority sector in the dti Industrial Policy Action Plan for 2012/13, with key focus programmes on import duties, industrial financing and infrastructure requirements
- Membership of the International Council of Marine Industry Association (ICOMIA) and the American Boating and Yachting Council (ABYC)
- ICOMIA Annual Congress hosted by MIASA in South Africa - 17 countries represented and 92 delegates
- MIASA chairs the South African Bureau of Standards Technical Committee 188
- MIASA board membership of the International Marine Certification Institute (IMCI) in Brussels
- Inbound Trade Mission from Angola, South Korea and Brazil with 29 local companies participating and 96 business to business meetings conducted
- MIASA featured in 22 international magazines via ICOMIA
- ZAR 597,000 leveraged in media exposure for MIASA
- ZAR 3.4M leveraged for Skills Development
- Boat Building registered as a trade with Department of Higher Education and Training
- 75% permanent employment rate for Boat Building Academy graduates
- 6 graduates enrolled for Westlawn International Yacht Design correspondence course
- MIASA jury member of the Blue Flag Beaches & Marinas committee in South Africa
- MIASA a member of the Plastics Chamber of the Manufacturing and Engineering Services Sector Education Training Authority (MerSeta) and a Regional Committee representative for the Western Cape
- MIASA a member of the Department of Transport Small Craft Advisory Committee
- MIASA proxy board representation in the Transport Education and Training Authority (TETA)
- International visitors and principals hosted from eight countries
- Participated in research into the economic potential of fishing harbours and harbour spatial frameworks, Standard Industrial Classification (SIC) codes, global competitiveness of the South African boat building industry and the potential designation of Boat Building for South African Public Procurement.
- Objection lodged with the South African Revenue Service (SARS), to the Ad Valorem tax on vessels over 10 metres and implementation date of 1 October 2012 was delayed.



SHOWCASING SOUTH AFRICA

The South African Boatbuilders Export Council (SABBEX), is a major contributor to establishing South Africa as a **globally competitive boatbuilding export country**, with sustainable export growth. South Africa is globally **renowned for its award-winning multihulls**, with the second largest manufacturer, and producing nearly 30% of the world's multihulls. South Africa is also renowned for its custom and semi-custom built monohulls, power boats, commercial craft and award-winning inflatables. SABBEX **promotes our locally manufactured craft abroad** and assists companies to gain access to international markets. SABBEX exhibits along with its members at selected boat shows and trade expos, targeting specific markets around the world.

SABBEX MEMBERSHIP IS DIVIDED INTO THREE CATEGORIES:



FULL MEMBERSHIP
for companies directly involved in the manufacture and export of watercrafts



AFFILIATED MEMBERSHIP
for companies not directly involved in the manufacture of watercrafts for export



EMERGING EXPORTER MEMBERSHIP for newly established companies (less than 2 years) or companies new to exporting (less than 2 years)

ACCREDITATION



SABBEX has an industry Code of Conduct, which encourages that minimum standards are adhered to in eleven business aspects, and also has a developmental focus to encourage companies to achieve international best practice. Companies are audited in matters including warranty procedure, owners' manuals, customer service and international specifications. It should be noted that the term "accredited" does not imply any guarantee of performance on the part of SABBEX. If a member fails to comply with the minimum standards, the council can suspend or terminate membership, but recourse will be in terms of the contract between client and builder.



www.sabbex.co.za

SABBEX Chairman: Tim van der Steene (Tag Yachts)

MIA SA

INCLUSIVE, REPRESENTATIVE AND RELEVANT



The Marine Industry Association of South Africa (MIA SA) was established at the beginning of 2012 as a nationally inclusive, representative association to unite the entire boating industry. As a member of the International Council of Marine Industry Associations (ICOMIA), MIA SA is part of a global organisation representing the marine industry since 1967.

MIA SA serves as an integral facilitator between the various spheres of the boatbuilding industry. It is a pivotal link, serving as the first point of contact for both industry and the general public. In addition to functioning as a communications hub for the industry, MIA SA is a conduit between the industry, public sector and government. Having tackled numerous issues with local and provincial government departments, MIA SA constantly strives to identify and address key challenges that potentially restrict growth and development of the industry. The initiative works closely with the Department of Trade and Industry to support the boatbuilding industry and assists in developing a proper regulatory and legislative environment.

Other key partners include SAMSA, Department of Transport, EtheKwini Maritime Cluster, Nelson Mandela Bay Maritime Cluster, City of Cape Town, Ekurhuleni Municipality, Industrial Development Corporation, TIA, ECIC and Wesgro.

FOCUS AREAS:

- Boating regulations
- Standards and certification
- Trade Policy
- Skills Development
- Cost-cutting strategies
- Industry statistics
- Industry leadership and development

MAIN BENEFACTORS:

- Designers
- Builders
- Manufacturers
- Retailers & Service Providers
- Repairs & Maintenance
- Hardware & Accessories

MIA SA Chairman: Kevin Fouché (Knysna Yacht Co)

MIA SA Vice Chairman: Mark Delany (Two Oceans Marine Manufacturing)

MIA SA CEO: Vanessa Davidson

www.miasa.co.za

BUYERS GUIDE

BUYING A BOAT IN SOUTH AFRICA

INTRODUCTION

South Africa has the most developed economy in the southern African region. The major strengths of the South African economy are its abundant natural resources, its growing manufacturing sector and considerable tourism potential. South Africa boasts an advanced and well regulated banking sector which aims generally to promote credibility, stability and economic growth. The principal legal instrument which seeks to achieve these aims is the Banks Act, 1990 and the regulations promulgated thereunder. The South African Reserve Bank, the central bank of the country, plays an important role in banking regulation and supervision.

SOUTH AFRICAN BOATBUILDERS EXPORT COUNCIL

SABBEX is a National Export Council tasked with building South Africa as a globally competitive boatbuilding export country. SABBEX has a Code of Conduct for members and prospective buyers may enquire as to the level of accreditation for a company (Full, Emerging and Affiliated). Not being accredited by SABBEX is a neutral position for potential customers who would then make decisions based on their own information and research of a boat builder.

RESEARCH

Ensure that you have conducted appropriate and extensive research into both the vessel and the company. Contact SABBEX for information on member accreditation status.

WHAT EXACTLY ARE YOU BUYING?

Confirm exactly what is included in the purchase price. What taxes/import duties will be applied to the purchase? Does the boat need to be built to international standards? CE, NMMA, BV etc. Is the deposit refundable as the majority of them are not?

PURCHASE AGREEMENTS/CONTRACTS

Seek legal advice and counsel and have the contract checked by an attorney. Ensure that you receive your own copy of the contract and sign it before witnesses. Warranty procedures should be clearly written and understood by all parties concerned. Address all issues PRIOR to the signing of the contract. Most South African manufacturers have clear procedures and well written contracts, and these are there to protect both the seller and the buyer.

WARRANTY ADVICE

Warranties can present a problem for purchasers, builders and sellers. Traditionally maritime warranties are rectified at port of launch. Since, in most cases a yacht will have sailed away, the question of how to handle a warranty claim at distance arises. There are also issues around equipment warranties and equipment manufacturers may also claim that builders have not installed their equipment correctly. Therefore procedures for handling warranties must be written into the contract. It is normal to state that the builder has the opportunity to rectify any defect at their cost, or by their nomination of a subcontractor. If an owner wishes to nominate their own contractor, it would be normal for the owner to be paid the price it would have cost the builder. All this obviously can lead to problems and in such cases the services of an Arbitrator can be most useful.

LEGAL/ARBITRATION

Resolving problems between builders and owners through the courts becomes time consuming and expensive. Unless issues are very serious, arbitration can be the most effective method of solving disputes. Arbitrators may be Maritime Lawyers or Surveyors depending on whether it is a legal problem or a technical one. Arbitrators are trained in the dispassionate resolution of problems based on documentation and verbal evidence. Experience has shown that the use of arbitration is frequently the most satisfactory way of solving owner and builder disputes.

HIRING A SURVEYOR

Contact a surveyor and ask him to conduct a survey and specify exactly what you want. Ensure that you understand what the surveyor's report will contain and obtain a quotation from the surveyor in writing – including all other expenses relating to travel etc. Stage payments on the vessel should be made upon recommendation by the surveyor.

SURVEYS

For any purchaser, a survey by a professional Surveyor is a worthwhile investment. For a boat under construction the Surveyor will audit the boatyard's progress

through the moulding, fitting of modules, electrical system, fitting of engines, mast, launch and trials. This will result in a report of the build and a certificate. The survey documents are valuable records and will be important for resale of the boat. They will also be baseline documents for any warranty claims. It is important to use professionally qualified Surveyors with years of experience of surveying a variety of boat types.

COMPLETION OF BUILD

With the builder, establish an appropriate facility at which to launch the vessel and ensure you are aware of all associated costs. Ensure that the vessel undergoes a commissioning process which entails the testing of all systems and equipment based on criteria outlined by the surveyor. Make arrangements with the builder to conduct sea trials of the vessel, ensuring that you are aware of what is being tested. Ensure that the appointed surveyor is involved in this process.

SAMSA REGULATIONS

The South African Maritime Safety Authority (SAMSA) has regulations which apply to South African registered vessels. SAMSA must be informed of the commencement of building any yacht or small craft intended for commercial purposes. Boat builders in South Africa are conversant with the rules which are applied to the craft they are constructing. Additional information can be obtained from specialist consultants and Surveyors or directly from SAMSA.

COMPLETION OF SALE

Once all of the above are completed to the satisfaction of both parties, a bill of sale is made by the boat builder for the buyer (Your surveyor should advise what this should contain).

HANDOVER TO OWNER

There are a number of handover options available. The owner travels to South Africa to collect the boat and either sails the boat to its destination or hires a skipper to do so OR the boat builder sends a skipper to deliver the boat to the owner.

CLEARING YOUR OWN BOAT OUT OF SOUTH AFRICA

*Please note, these procedures can change and this is a guideline

1. Obtain a letter from the **Yacht Club** or **Marina** where you are moored confirming you don't owe them any money. It's a standard letter.
2. Go to the nearest **Port Control** Building (In Cape Town this is located at South Arm Rd, Table Bay Harbour) with your boat papers and the letter from the Yacht Club/Marina to get a clearance certificate (In Cape Town the Customer Service Centre telephone number is 021 449 3111). There is no cost attached. (Customs are allowing you to clear out without the Port Clearance Certificate as long as you have the Yacht Club/Marina letter)
3. Go to **Immigration** (In Cape Town, Immigration House, Foreshore, 5th Floor, Telephone 021 421 1007) with the crew and passports (all crew must be present).
4. Go to **Customs** (In Cape Town, 22 Hans Strijdom Ave, Ground floor, Telephone 021 413 6759 or 021 413 6344) to do the following:
 - Complete clearing out form DA 1 as well as clearing for foreign destination form DA 3
 - Show proof of immigration clearance
 - Produce Customs export clearance for the yacht (SAD 500 for export yachts; NEP for local yachts)
 - Produce the letter from the yacht club etc.
 - Produce temporary pass from SAMSA (for locally manufactured but as yet unregistered export boats). If boat is already foreign registered it will have its necessary papers but Customs will still request that SAMSA confirm in some way that these are okay (In Cape Town, SAMSA, 2 Long Street, 19th floor, Telephone 021 421 6162). Customs will also ask for a SAMSA competency certificate for each skipper.

ENSURE THAT YOU HAVE CONDUCTED
EXTENSIVE RESEARCH INTO THE VESSEL
AND THE COMPANY BEFORE PURCHASING.

SA FOREIGN ECONOMIC OFFICES

EUROPE 1 REGION

BRUSSELS (also Luxembourg)

SA Embassy and SA Mission to EU
Rue Montoyer 17-19 (B-1000), 1040
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T 0032 2 285 4439
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E nmassart@thedti.be
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LONDON

SA High Commission, South Africa House,
Trafalgar Square, London WC2N 5DP,
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STOCKHOLM (also Denmark, Norway, Finland, Iceland, Baltic States)

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THE HAGUE

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SA Embassy, Sandgasse 33, A-1190 Vienna, E vienna.trade@dirco.gov.za
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AMERICAS REGION

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INTERNATIONAL TRADE AND ECONOMIC DEVELOPMENT DIVISION**GENEVA**

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ASIA EAST REGION**BEIJING**

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E Greg@saembassy.org.cn
gmunyi@thedti.gov.za
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SEOUL

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T 0082 2 795 0948/792 4855
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SHANGHAI

SA Consulate-General, 222 Yan An Road East, 27th Floor, Room 2705/6, Shanghai, PEOPLE'S REPUBLIC OF CHINA

T 0086 21 5359 4977
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ASIA WEST REGION

**BANGKOK (also Vietnam, Cambodia,
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SA Embassy, 12th Floor, M-Thai Tower, All
Seasons Place, 87 Wireless Road,
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T 0066 2 659 2900
0066 2 659 2906
E satrade@loxinfo.co.th

CANBERRA (also New Zealand)

SA High Commission, Rhodes Place, State
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0061 2 6272 7328
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SA Embassy, 7th Floor, Wisma GKBI, Site
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cticc 4-6 Oct. 2013
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BOAT SHOW



South Africa's premier showcase for all its yachting & watersport products, officially endorsed by MIASA



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INTERNATIONAL
BOAT SHOW
2 0 1 3

Visit us @ www.capetownboatshow.com

GET INTO BOATING

WHY GET INTO BOATING WHEN THERE ARE SO MANY OTHER THINGS TO DO?

Boating is exciting. You'll have the freedom to explore our waters with friends and family and create special memories together. You will have fun and adventure. You can choose to have an adrenalin pumping experience or relax and unwind. Buying a boat invites you to go wake boarding, water skiing, diving, fishing and much more.

BOATING IS THE ULTIMATE LIFESTYLE CHOICE – GO ON – JUST ADD WATER!

HOW TO CHOOSE A BOAT

1. First ask yourself what do you want to do with your boat?
2. Secondly where will you be using your boat?
3. Visit one of the boat shows, speak to the manufacturers and dealers and ask them to recommend a boat that meets your requirements. Look out for the MIAASA Builders Plate which tells you the manufacturer has built the boat to certain specifications, the maximum engine capacity and how many people you can put on your boat.
4. Consider insurance, maintenance, safety equipment and storage when putting together your budget.
5. Weigh the pros and cons of buying new versus pre-owned. If you have budget constraints and you won't be using the boat too often, you could consider a boat sharing option with friends.
6. A boat can be a big investment. Get a professional surveyor to inspect your chosen boat for peace of mind.
7. Make a short list and get the family together for your final decision.

THE PAPERWORK

1. In South Africa you must have a licence to drive your boat if it is motorised over 15hp. Contact the South African Maritime Safety Authority (SAMSA) office in your region for a list of accredited training providers. You will need to do a theory and practical component. There are different classes of skippers tickets depending on where and when you want to use your boat.

2. Financing your boat and getting the best package is important. Talk to the manufacturer or dealer and your bank before you sign any contracts.
3. Make sure your trailer is licenced and meets any Department of Transport regulations eg data dot.
4. Your boat will have to have a Certificate of Fitness. Contact the SAMSA office in your region for a list of authorised agencies. There are different certification requirements for different types of boat.
5. Safety is paramount in boating. Make sure that you have all the approved safety equipment on your boat to meet SAMSA requirements.
6. If you are buying a boat for commercial purposes you will need to hold a valid Local General Safety Certificate from SAMSA.
7. Keep your paperwork with you when you are boating, just as you keep your car licence and drivers licence when you drive your car.

AND THEN?...

Go out there and safely enjoy yourself on the wonderful waters we have in South Africa. Whether you enjoy a leisurely cruise with family on the river, the adrenalin of jumping waves or hanging out on the back deck of your boat enjoying a braai with friends... Boating is for Everyone!... Just Add Water!

For more information or advice contact MIASA.

SAMSA REGIONAL OFFICES

PRETORIA

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SALDANHA BAY

Old Salcon Building Harbour Area Fishing Harbour Saldanha 7395
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PORT ELIZABETH

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MOSSEL BAY

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CAREERS IN THE BOATBUILDING INDUSTRY



The boat building industry in South Africa is a dynamic and exciting sector with a wide range of occupations and careers on offer. With on-going technological developments and innovation in boat design and construction methods, it is a progressive industry where you can combine your love of boats with a rewarding career. Leisure boating is growing and South Africa needs skilled and dedicated staff to meet the rigorous demand of construction to international standards.

There are various ways to enter the boat building industry and pursue your career. You can either enter a formal boat building training programme, or you can train in a related career and apply for a position in a boat building yard where you can adapt your skills to the requirements of the marine sector.

BOATBUILDING CAREER OPTIONS:

Construction of boats in Aluminium, Fibreglass, Wood or Inflatables.

Boat Fitting which includes interiors, upholstery, metal work, systems and more.

Boat Finishing which includes painting and fairing, finishing, polishing and final quality assurance oversight.

Boat Design and Engineering and be part of the boat design and engineering component.

Systems and Components become increasingly complex as technology develops and you can specialise in project management, electronics and electrical systems, plumbing, hydraulics and more.

Sail Making, Mast building and Rigging is a specialist area where you can become involved in design, construction and machining of sails or become a mast builder and specialise in rigging a sail boat.

General Labour and Support Services, there is a wide range of support services including insurance to legal advice, human resources, procurement and stores management. These could either be done in-house or on a consultancy basis.

**A PASSION FOR BOATS - THEIR DESIGN,
CONSTRUCTION AND PERFORMANCE -
IS THE FIRST AND MOST IMPORTANT
ENTRY REQUIREMENT. AFTER THAT,
THE SKY'S THE LIMIT!**

Refer to member listings for Recommended Institutions:

False Bay College Boatbuilding Academy..... Page 109

Composites Training Academy..... Page 108

Contact MIASA for more information



JOHANNESBURG

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& Lifestyle Show

SA's Official Boating Retailers Show
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Johannesburg Expo Centre, Nasrec



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johannesburgboatshow.co.za

For more information: Byron | byron@sashows.com | 011 494 5006
info@jhboatshow.co.za

CATEGORY SEARCH

BOATS

MOTORBOATS

Open Sportboats/Utility

Boats/Skiboats/Wakeboats

44, 45, 50, 59, 86, 87, 90, 91, 92, 93, 99, 107

Console Boats

44, 45, 49, 86, 87, 91, 99, 101, 107

Walkaround Boats

44, 48, 49, 50, 52, 56, 86, 87, 92, 99

Speciality Fishing Boats

45, 48, 50, 52, 87

Amphibious Boats

91

Fish & Cruise Boats

44, 45, 48, 56, 84, 86, 87, 89, 93, 99

Sportfishing Boats

44, 47, 48, 52, 56, 84, 89, 91, 99, 107

Offshore Performance Boats

91, 96, 99

Open Cabin Cruisers/ Open Sport Yachts

44, 47, 52, 90, 91, 92, 99

Flybridge Cruisers

42, 47, 89, 90, 91, 99

Houseboats/Barges

58, 59, 91, 99

Jet Boats

58, 84, 91, 99

Deck/Pontoon Boats

48, 58, 59, 90, 93, 99, 101

Trawler Yachts/ Traditional Motoryachts

47, 89, 91, 99

Motor Yachts

31, 32, 42, 47, 89, 90, 91, 99

Multihulls

31, 33, 34, 35, 36, 37, 38, 40, 41, 42, 45, 47, 48, 52, 91, 96, 99

Personal Watercraft

53, 80, 84, 87, 91, 93, 107

SAILBOATS

Dinghies

43, 91

One Design Sailboats/ Offshore Racing Sailboats

43, 91, 96, 99

Sailing Yachts: Monohulls

31, 32, 39, 43, 91, 96, 99

Sailing Yachts: Multihulls

31, 33, 34, 35, 36, 37, 38, 40, 41, 42, 43, 52, 91, 96, 99

INFLATABLES

Inflatables/ Rigid Inflatable Boats (RIBs)

54, 58, 83, 86, 87, 91, 93, 94, 96, 99, 101

COMMERCIAL BOATS

Cargo Vessels/Cruise Liners

57, 60, 91

Commercial Fishing Boats

49, 56, 57, 60, 91, 93, 94, 99

Commercial RIBs

57, 58, 79, 91, 93, 94, 99, 101

Dive Boats

49, 56, 57, 58, 60, 91, 93, 94, 101

Ferry Boats/Passenger Boats

32, 44, 49, 56, 57, 58, 59, 60, 91, 94, 99

Military Craft/Patrol Craft

56, 57, 58, 59, 91, 94, 99, 101

Rescue Boats

54, 57, 60, 79, 86, 91, 94, 99, 101

Work Boats

32, 43, 49, 54, 56, 57, 58, 59, 60, 79, 84, 91, 94, 99, 101

ENGINES & ENGINE SYSTEMS

ENGINES & MOTORS

Outboards:

Petrol (2-stroke/4-stroke)

48, 49, 54, 56, 80, 83, 84, 86, 87, 92, 93, 94, 107

Inboards/Stern drives: Petrol

34, 80, 82, 84, 90, 92, 93, 94

Inboards/Stern drives: Diesel

42, 78, 81, 82, 92

Jet Drives

56, 80, 81, 84, 107

Sail Drives

78, 81, 82, 85

POD Drives

81, 82, 85

ASPIRATION & VENTILATION

Air Filters/Aftercoolers

80, 94

Bilge/Engine Blowers

78, 80, 107

Turbochargers

81

COOLING & EXHAUST SYSTEMS

Heat Exchangers

62, 81

Hoses/Clips/Fittings

78, 80

ENGINE MANAGEMENT

Monitors/Instruments/

Alarms/Engine Remote Controls

78, 80, 83, 87, 94

FUEL HANDLING

Fuel Computers/Pumps/Injection Systems/Tanks

80, 81, 83, 94, 107

HYDRAULIC SYSTEMS

Hydraulic Motors/Pumps/

Lubrication

78, 80, 94

MOUNTING EQUIPMENT

Engine Mounts/Outboard Mounts/ Jack Plates

69, 78, 80, 81, 94, 107

STARTER SYSTEMS & PARTS

Ignition Systems/ Starters/Switches

78, 81, 83, 94

STERNGEAR & PROPELLERS

Propellers

62, 74, 80, 81, 85, 94

Propeller Accessories

74, 78, 79, 86, 94

Shafts

78, 80

Shaft Anodes

62, 94

Shaft Couplings/Seals

85, 94

Sterngear

78

TRANSMISSION & GEARS

Gears/Gear Boxes/Sail Drive

Struts/Sterndrive Legs/ Transmission Kits

81, 83, 85, 94

MARINE EQUIPMENT & ACCESSORIES

ANCHORING, DOCKING EQUIPMENT

Anchors/Accessories

31, 62, 92, 94

Anchor Chains/Cables/Lines

69, 78, 79, 86, 87, 94

Boat Hooks

66, 94

Windlasses

78

Bow Rollers/Protection

61, 75, 94

Davits/Hoists/Cranes

75, 79, 94

Chafing Protection/Rodes

61, 75, 94

Fenders/Buoys

61, 69, 79, 94

Mooring Equipment

62, 69, 94

BOAT CARE, CHEMICALS, COATINGS, MAINTENANCE

Antifouling Paints/Bottom Coatings

64, 79, 87

Cleaners/Polishes

64, 65, 77

Deck Paints/Paint/Primers

64

Lettering/Numbers/Tapes

69

Corrosion Inhibitors/ Fuel Conditioner

77, 94

BOAT COVERS & CANVAS

Bimini Tops/Sun Protection/covers

69, 79, 92, 94

DECK HARDWARE/RIGGING

Blocks

63

Cleats

67, 75, 78

Clutches/Locks/Travellers/

Guide Rails

63, 67, 76

Furling Systems

31, 62, 63, 67, 76

Guide Tracks/Loops

63, 67, 76

Reefing Gear/Accessories

67, 76

Sails

73

Rigging/Spars/Masts/Booms

31, 41, 76

Shackles/Hooks/Turnbuckles

67, 76, 79

Sail Cloth/Battens/

Accessories

73

Spinnaker Fittings

67, 73, 76

Ropes/Lines

31, 67, 76, 94

Wire Ropes/Cords

31, 67, 69, 76

Winches

63, 67, 94

ELECTRICAL

Anodes

80, 94

Batteries & Accessories

71, 78, 94

Generators

78, 81

Instruments/Gauges

62, 85, 94

Monitoring Systems/Alarms

71, 85, 94

Switch Boards/Power Panels

78, 94

ELECTRONICS

Aerials/Antennas/Accessories

79, 94

Automatic Identification

Systems (AIS)

74

Autopilots

62, 66, 94

Chart Plotters/GPS

66, 70, 94

Depth Sounders

66, 70, 94

Displays

66, 71, 94

Fish Finders/Echo Sounders

62, 66, 70, 94

Satellite Communication Systems

66, 94

Rudder Indicators

85

GALLEY EQUIPMENT/APPLIANCES

Cookers/Hobs/Ovens/ Stoves/Accessories

50

Ice Makers

63

Refrigeration Systems

62, 63, 71

HARDWARE

Bimini Tubing/Hardware

75

Boarding Ladders/Gangways

75, 94

Fasteners

80, 94

Fishing Rod Holders/Accessories

69, 75

Fittings/Hinges/Brackets

69, 75

Hatches/Portholes/Windows

63, 69, 79, 94

Hull Fittings/Sea Cocks

69

Inflatable Boat

79, 94

ACCESSORIES/SPARES

Keel & Bow Protectors

75

Oars/Paddles/Rowlocks

62, 69, 80, 94

Pulpits/Railings/Stanchions

75

Towing & Waterski Fittings

75, 80, 92, 94

INTERIOR FURNISHINGS

Fabrics/Interior

Coverings/Seating/Furnishings

68

Flooring/Lining/Insulation Material

61

LIGHTING

Deck Lighting

62, 63, 94

Lamps/Bulbs/Utility Lights/Spotlights

63, 79, 94

Light Control Systems/Switches

62, 63, 69, 71, 78, 87, 94

MARINA & YARD EQUIPMENT

Chafing Protection

61, 75

Cranes/Boat Hoists/Travel Lifts

79

Dock Systems/Pontoons

31

Mooring Systems & Equipment

61, 89

Water/Plumbing Connections

61

NAVIGATION

Barometers/Barographs/Baroscopes

62, 79

Binoculars/Night Vision Devices

69

PERSONAL GEAR & WATERSPORTS EQUIPMENT

Clothing/Apparel

62, 69, 94

Dive/Weight Belts/Other Equipment

62

Wakeboards/Waterskis

90, 94

PLUMBING

Fresh Water Systems/Components

31, 62, 63, 78

Holding Tank Systems/Toilets

31

Hose/Clamps/Fittings

61

Pumps/Accessories

61, 62, 94

Sinks

63

Tanks

31

Waste Disposal

78

Water Heaters/Calorifiers/Boilers

62

SAFETY EQUIPMENT

Alarms

Systems/Bells/Horns/Whistles

69, 78, 79

Buoyancy Aids/Ring Buoys

62, 70, 72, 79, 94

Detectors (CO, Gas, Smoke)

79

Distress Signals/Signalling Equipment

62, 69, 70, 72, 79, 87, 94

EPIRBs

79, 94

Fire Extinguishers

72, 79, 94

Fire Fighting/Suppression Systems

72, 79

First Aid Supplies

79, 94

Radar Reflectors

70, 94

Flares/Flare Guns

62, 70, 79, 94

Harnesses/Safety Belts/Straps

62, 69, 79, 94

Life Jackets

62, 70, 72, 79, 94

Life Rafts

62, 72, 79, 94

Man-Overboard Systems

79, 94

Survival Equipment/Supplies/ Survival Suits

62, 69

SEATING

Helm Chairs & Pedestals

62

Seat/Bench/Deck Cushions

68

SOFT GOODS

Flags/Pennants/Ensigns

62, 69, 94

STEERING/STABILITY EQUIPMENT

Autopilot Steering Pumps

63

Bow/Stern Thrusters

62, 78, 85

Helm/Steering Equipment

62, 87

Hydraulic Systems

61, 62, 94

Self-Steering Systems

63

Steering Systems (electrical)

63, 85

Steering Systems (hydraulic/mechanical)

62, 63, 94

Steering Wheels

78, 94

VENTILATION

Air Conditioners

63, 82

Ventilation Fans/Ducting

61

CONSUMER GOODS & SERVICES

CHARTER/RENTALS

Boat Hire

91, 104, 106

Yacht Charter (bareboat, crewed)

34, 91, 104, 106

EDUCATION

Boating Safety Classes

74, 87

EVENTS

Tournaments

70

FACILITIES/MAINTENANCE

Anti-Theft/Tracking Services

74, 105

Boat Cleaning

50, 77, 94, 102, 105

Boat Lifts/Hoists/Dry Dock/ Dry Stack Storage

102

Boat Repair Yards/Services

50, 87, 102, 105

Electrical Installation/Maintenance

87

Engine Maintenance/Fuelling Stations

102

Marinas (coastal)

102

OWNERSHIP SERVICES

Boat Plans/Designs

96, 98, 99

Leasing Services

57

Registration Services

103, 105

Surveyors/Assessors

103

Yacht Management/Crew Services

105

RETAIL

Boat Brokerages

57, 89, 104

Boat Dealerships

89, 91, 93, 94

Chandleries/Marine Stores

62, 102

BUSINESS GOODS & SERVICES

BOATBUILDING/TECHNICAL SERVICES

Engineering & Process Design

97, 98, 103

Marine Surveying/Valuers

57, 91, 98, 103

Naval Architects/Boat Designers

57, 96, 98, 99, 103

Owners Manuals/Documentation

103

Standards/Certification Services

87, 98, 103

Business/Management Consultants

103

FINANCIAL/LEGAL

Construction/Design &

Development/Operation/Management

95, 103, 105

TRAINING

Boat Building Courses/Training

108, 109

Management/Business Training

103

TRANSPORT/SHIPPING SERVICES

Shipping/Freight Forwarders

100



**INTERNATIONAL
MARINE
CERTIFICATION
INSTITUTE**

Certification worldwide.

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- US-certification through *NMMA* of boats and yachts
- **ISAF** recognised Notified Body
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- Global network of inspectors
- Non-profit organisation - excellent value for money
- Best know-how and competence in the international recreational craft market.



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www.miasa.co.za

MARINE INDUSTRY ASSOCIATION SOUTH AFRICA



A nationally recognised industry association representing the entire boating community and industry value chain in South Africa.

MISSION:

- To be representative of the entire boating industry*
- To be relevant to your business*
- To partner with you in developing the marine industry*

OBJECTIVES:

- Unite the industry*
- Lobby on your behalf with government*
- Develop local and international markets*

FOCUS AREAS:

- Boating regulations
- Standards and certification
- Trade Policy
- Skills Development
- Cost-cutting strategies
- Industry statistics
- Industry leadership and development

MAIN BENEFACTORS:

- Designers
- Builders
- Manufacturers
- Retailers & Service Providers
- Repairs & Maintenance
- Hardware & Accessories

KEY PARTNERS:



the dti
Department
Trade and Industry
REPUBLIC OF SOUTH AFRICA



SAMS
SOUTH AFRICAN MARINE SURVEILLANCE

G WIND MARINE & SPARS



Company: **G WIND MARINE & SPARS**
Est. 1980

Location: 8 Moss Road, Westmead,
 Durban

Contact person: CRAIG HULBERT

Website: www.gwindustries.com

Email: craig@gwindustries.com

Phone: +27 31 700 4525

G W INDUSTRIES

G WIND MARINE builds aluminium yachts and masts; completing the whole project, or just manufacturing the aluminium components, hull, deck and foils.

Products: Berckemeyer Clippers and ADT catamarans

JACOBS BROS BOAT BUILDERS



PHOTO BY TREVOR WILKINS

Company: **JACOBS BROS
BOATBUILDERS Est. 1974**

Location: 3 Johns Road, Grassy Park,
Cape Town

Contact person: FUAD JACOBS

Website: www.jacobsbros.com

Email: jacobs@mweb.co.za

Phone: +27 82 745 5405

Office hours: 08:00 – 17:00 Mon – Thurs
08:00 – 12:00 Fri

JACOBS¹⁹⁷⁴BROS.

JACOBS BROS specialises in building quality, custom, leisure and expedition aluminium yachts, up to 80'. JACOBS BROS builds leisure cruisers to suit your luxury lifestyle, or high latitude expedition yachts, for the adventurous at heart.

Standards:



KNYSNA YACHT COMPANY



Company: **KNYSNA YACHT COMPANY**
Est. 2002

Location: 21 Boswerker Street, Knysna
 Industrial, Knysna, Eastern
 Cape

Contact person: KEVIN FOUCHÉ

Website: www.knysnayachtco.com

Email: admin@knysnayachtco.com

Phone: +27 44 382 2847

Office hours: 07:30 – 17:00 Mon – Fri



KNYSNA YACHT COMPANY prides itself in being a boutique yacht builder, producing catamarans with a final package of brilliant finishes, ultimate comfort, luxury and performance sailing.

Boat Models: Knysna 440, Knysna 480, Knysna 500

Standards:



MATRIX YACHTS




Company: **MATRIX YACHTS Est. 2001**
 Location: 78 Kyalami Drive, Killarney Gardens, Cape Town
 Contact person: PETER WEHRLEY
 Website: www.matrix-yachts.com
 Email: info@matrix-yachts.com
 Phone: +27 21 556 7179



MATRIX YACHTS is a family owned business that builds luxurious and stylish sailing and power catamarans. Matrix is a world recognised manufacturer of high quality yachts.

Boat Models: Silhouette 760, Mirage Daysail 760, Vision 450, Mystique Power Catamaran

Standards: 

Awards: 2007 South African Boating Award for Innovator of the Year
 2006 South African Boating Award for Sailing Craft over 10m

MAVERICK YACHTS



Company: **MAVERICK YACHTS Est. 2007**
 Location: 12 Fourth Street, Montague Gardens, Cape Town
 Contact person: RUDI PRETORIUS
 Website: www.maverickyachts.co.za
 Email: rudi@maverickyachts.co.za
 Phone: +27 21 552 7752
 Office hours: 08:00 – 16:30 Mon – Fri



MAVERICK YACHTS specialises in building luxurious and spacious 40' and 44' catamarans. The Maverick 400 is designed for short-handed, long range cruising and is built for comfort, safety and reliability.

Boat Models: Maverick 400, Maverick 440

Standards:



Awards: 2013 Cruising World Boat of the Year Nominee
 2010 & 2009 South African Boating Award for Sailing Craft over 10m

NEXUS CATAMARANS



PHOTO BY ANDREA PAARMAN

Company: **NEXUS CATAMARANS Est. 2005**
 Location: 5th Avenue, Sea Vista Industrial Area, St Francis Bay, Eastern Cape
 Contact person: ROGER PAARMAN
 Website: www.nexuscatamarans.com
 Email: roger@nexuscatamarans.com
 Phone: +27 42 294 0321 / +27 83 252 6548
 Office hours: 07:30 – 16:30 Mon – Thurs
 07:00 – 13:00 Fri



NEXUS CATAMARANS builds the Balance 601, a blue water cruising catamaran. The Balance 601 has loads of space, huge carrying capacity allowing for all the comforts of home, without changing her performance as a sailing vessel, making this the ideal adventurer long distance cruiser or charter boat.

Standards:



Awards: 2012 Cruising World Boat of the Year Nominee

ROBERTSON AND CAINE



Company: **ROBERTSON AND CAINE Est. 1991**
 Location: Cnr Beach Road & Railway Street,
 Woodstock, Cape Town
 Contact person: GAVIN ROGOFF
 Website: www.robertsonandcaine.com
 Email: gavin@robertsonandcaine.com
 Phone: +27 21 448 5666
 Office hours: 07:30 – 15:45 Mon – Fri



ROBERTSON AND CAINE is South Africa's premier boatbuilder, having produced hundreds of catamarans. World renowned, and the recipient of numerous international awards, the company has produced an impressive list of racers and cruisers.

Boat Models: Leopard 39, 44, 48 & 58, Powercat 39 & 51

Standards:



Recent Awards: 2013 & 2012 Cruising World Best Full Size Multihull Boat of the Year
 2013 Miami Boat Show Consumer Choice Award
 2012 Cruising World Import Boat of the Year
 2012 SAIL Best Boats Award for Cruising Multihull

ROYAL CAPE CATAMARANS



Company: **ROYAL CAPE CATAMARANS**
Est. 2003
 Location: 100 Goodwood Road, Mahogany
 Ridge, Durban
 Contact person: KEN BIRCHER
 Website: www.royalcapecatamarans.com
 Email: royalcapecat@iafrica.com
 Phone: +27 31 700 5165
 Office hours: 08:00 – 16:00 Mon – Fri



ROYAL CAPE CATAMARANS are builders of the luxurious "Majestic 530" and "Majestic 500" sailing catamarans. They are uniquely designed, stylish, safe, stable and spacious vessels, with configurations ideally suited to blue water cruising, island hopping and/or charter. Fractional ownership syndication is facilitated.

Boat Models: Majestic 500, Majestic 530 Daysailer,
 Majestic 530 flybridge / power

Standards:





SOUTHERN WIND SHIPYARD



Company: **SOUTHERN WIND SHIPYARD**
Est. 1991

Location: Reen Avenue,
 Athlone Industria 1, 7780,
 Cape Town

Contact person: ALBERTO DEL CINQUE

Website: www.sws-yachts.com

Email: info@sws-yachts.com

Phone: +27 21 637 8043

SOUTHERN
Wind
 SHIPYARD

SOUTHERN WIND builds semi-custom, luxury composite sailing yachts from 72' to 130', based on the most advanced technologies, combined with a tradition of craftsmanship and Italian elegance. SOUTHERN WIND sailing yachts are built for fast ocean passages, competitive racing, thrilling exploration and relaxing cruising in remote locations.

Boat Models: SW 82', SW 94', SW 102', SW110', SW112', SW 120'

Standards:



Awards: 2013 Nominated for Show Boats Award & World Superyacht Award
 2012 Finalist Nautical Design Award
 2012 Finalist Show Boats Award & World Superyacht Award

ST FRANCIS MARINE



Company: **ST FRANCIS MARINE Est. 1990**
 Location: Farm "Annex Vischgat" R330, St Francis Bay, Eastern Cape
 Contact person: DUNCAN LETHBRIDGE
 Website: www.stfrancismarine.com
 Email: stfranciscat@intekom.co.za
 Phone: +27 42 294 0181



ST FRANCIS MARINE is one of South Africa's oldest and most prestigious yacht builders. Our cruising catamarans have a proven track record of sea-kindness, safety and speed, built with quality and attention to detail.

Boat Models: St. Francis 50

Standards:



Awards: 2006 Cruising World Best Cruising Catamaran
 2006 South African Boating Award for Sailing Craft over 10m

TAG YACHTS



Company: **TAG YACHTS Est. 2007**
 Location: Fish Eagle Park, Sea Vista,
 St Francis Bay, Eastern Cape
 Contact person: TIM VAN DER STEENE
 Website: www.tagyachts.com
 Email: tim@tagyachts.com
 Phone: +27 42 294 1064



TAG YACHTS builds the TAG60 XR full carbon high performance race cruiser and TAG60 GT world cruiser, which combines performance and luxury with some of the most unique advanced safety features on a sailing catamaran. TAG YACHTS is focused on developing innovative products for you to enjoy the sailing lifestyle.

Standards:



TRU YACHTS



Company: **TRU YACHTS Est. 2007**
 Location: Unit H, Bouwers Industrial Park,
 Christopher Stark Street, Atlantis,
 Cape Town
 Contact person: CHRIS TAYLOR
 Website: www.truyachts.com
 Email: chris@truyachts.com
 Phone: +27 83 294 5845



TRU YACHTS is a yacht design and construction company, specialising in the design and building of an affordable mid-sized catamaran powered by sails and/or motor. We have pioneered some interesting concepts in yacht design and space expansion.

Boat Models: TRU 32

Standards:



WAYNE ROBERTSON YACHTS



Company name: **WAYNE ROBERTSON YACHTS**
Est. 2004

Location: Unit 6 Haryn Park, 13 Mocke Road,
 Diep River, Cape Town

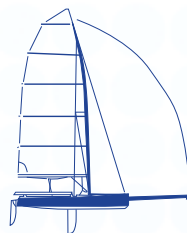
Contact person: WAYNE ROBERTSON

Website: www.waynerobertsonyachts.co.za

Email: wayne@waynerobertsonyachts.co.za

Phone: +27 21 712 1371

Office hours: 07:30 – 16:45 Mon – Thurs
 07:30 – 12:30 Fri



WAYNE ROBERTSON YACHTS manufactures custom composite products and mouldings, provides full 3D design services from conception to prototype model, project management and consulting services.

Products: Crusoe Exploration Craft, Delta 19 Daysailer, Club Racer

Awards: 2010 SA Boating Most Innovative Award for floating football water taxi

ADMIRAL POWERCATS



Company: **ADMIRAL POWERCATS**
Est. 2004
 Location: Neil Hare Street, Atlantis,
 Cape Town and Riley Street,
 Beaconvale, Cape Town



Contact person: ALAN GEELING
 Website: www.admiralpowercats.com / www.leisureliner.com
 Email: info@admiralpowercats.com
 Phone: +27 21 931 4282 / +27 82 411 4112
 Office hours: 07:45 – 16:30 Mon – Thurs
 07:45 – 14:30 Fri

ADMIRAL POWERCATS develop, build, deliver and service an innovative range of power catamarans for the leisure, sport, fishing, commercial and para-military markets. We are also the sole license holder for the production of LEISURELINER II houseboats.

Boat Models: 21 Powercat, 23 Powercat, 45 Open, 45 Express, Ferrycat,
 Afri-Lake, Taxiboat, Leisureliner II houseboat

Dealerships: LEISURELINER II

AUSTRAL MARINE



Company: **AUSTRAL MARINE Est. 1986**
 Location: 1 Lerwick Road, Jacobs, Durban
 Contact person: DONALD JARRATT
 Website: www.australmarine.co.za
 Email: don@australmarine.co.za
 Phone: +27 31 468 2338
 Office hours: 07:00 – 16:30 Mon – Thurs
 07:00 – 14:00 Fri



AUSTRAL MARINE manufactures both pleasure and sport boats in the branded Angler Boats range. These compliment and make the new Panache, Benguela and Odyssey boats the best in class available on the South African market. Austral Marine and Angler Boats have long been recognised as one of the premiere brands in South Africa.

CAMPING & BOATING CENTRE



Company: **CAMPING & BOATING CENTRE**
Est. 1970

Location: 17 Pittsburg Road, Benoni,
Johannesburg

Contact person: CARL KRAUSE

Website: www.campingandboating.co.za

Email: carl@buccaneer.co.za

Phone: +27 11 845 4447

Office hours: 08:00 – 17:00 Mon – Fri
08:00 – 15:00 Sat



CAMPING & BOATING CENTRE is a large manufacturer of fibreglass and inflatable boats ranging from 3m to 8m, for the Southern African market. We provide a unique and tailored solution for racing, pleasure, fishing, commercial, military or police vessels, as well as provide a full range of boat fitting, safety equipment, water toys and electronics.

Products: Buccaneer Inflatables 3m - 8m, Bass Boats, Fresh Water Fishing Boats, Canoes, Bow Riders, Deep Sea Fishing Boats, Pontoon Boats

Standards:



CRUISER CATS



Company: **CRUISER CATS Est. 2008**
 Location: 14A Marconi Road, Montague Gardens, Cape Town
 Contact person: CLARK BOEKEN / SHEREEN ROBERTSON
 Website: www.cruisercats.com
 Email: info@cruisercats.com
 Phone: +27 21 551 0339
 Office hours: 07:30 – 16:30 Mon – Fri



CRUISER CATS manufactures luxury power catamarans, the Havana 40 Express, the NEW Havana 42, as well as the Tortuga 50. Our boats have top quality finishes, are comfortable and luxurious, stable at sea and very efficient – a pleasure to own! Experience tranquility at sea with our catamarans.

Boat Models: Havana 40 Express, Havana 42 Powercat, Tortuga 50 Powercat

Standards:



D7 BOATING



Company: **D7 BOATING Est. 1995**
 Location: Plot T60, Pongola, KwaZulu-Natal
 Contact person: HANSIE DUVENAGE
 Website: www.d7boating.com
 Email: info@d7boating.com
 Phone: +27 34 413 1496
 Office hours: 07:00 – 16:30 Mon – Fri



D7 BOATING manufactures their Unique range of boat designs. This boat hull design offers the best of both worlds. Deep-vee/cat combination for maximum dryness, stability and safety, with minimum horsepower and fuel consumption. Each boat is unique in design and custom built. We believe in quality, rather than quantity.

Boat Models: Unique 680 Centre Console, Unique 680 Forward Console,
 Unique 680 Canopy, Unique 530 Centre Console,
 Unique 530 Forward Console, Unique 900, 410 / 530 Malachite,
 700 Pontoon

GECAT MARINE



Company: **GECAT MARINE**
 Location: Unit 1 Deamar Park,
 Tarragona Road, Sea Vista,
 St Francis Bay, Eastern Cape
 Contact person: ERROL PLOWES
 Website: www.boat-builders.co.za
 Email: gecatboats@wol.co.za
 Phone: +27 42 294 0132
 Office hours: 07:00 – 16:30 Mon – Thurs
 07:00 – 13:00 Fri



GECAT MARINE is an experienced builder producing sport and commercial custom boats from 6.5m – 10.7m with application in the recreational and commercial sector.

Boat Models: Gecat 25', Gecat 28', Gecat 35' Walkaround, Gecat 35' Full Cabin,
 Gecat 35' Custom Built

HOOKON BOATS



Company: **HOOKON BOATS Est. 2012**

Location: 10 Steve Bantu Biko Street,
Klipfontein, Witbank,
Johannesburg



Contact person: WYNAND BOSMAN

Website: www.sacwmine.wix.com/hookonbassboats

Email: sacwmine@yahoo.com

Phone: +27 13 697 2774 / +27 76 435 0552

Office hours: 08:00 – 17:00 Mon – Fri

HOOKON BOATS manufactures and repairs GRP sport and fishing boats. Products include the Griffen 140 Bass Boat and SniperCat Tunnel Bass Boat.

STEALTH YACHTS




Company: **STEALTH YACHTS Est. 2004**
 Location: 52 Industria Ring Road,
 Parow Industria, 7493
 Contact person: RALPH DILL
 Website: www.stealthyachts.com
 Email: ralph@stealthyachts.com
 Phone: +27 21 931 4420



STEALTH YACHTS manufacture performance oriented catamarans specifically designed with a HYSUCAT (HYdrofoil SUpported CATamaran) hull and integrated hydrofoil system, to achieve unmatched performance, fuel economy coupled with a more comfortable ride in any sea-state.

Boat Models: 380 Escape, 380 Shuttle, 380 Dive, 520 Escape, 520 Shuttle,
 520 RUV, 540 Flybridge

Standards: 

Awards: 2009 and 2007 South African Boating Power Boat of the Year

TWO OCEANS MARINE



Company: **TWO OCEANS MARINE
MANUFACTURING Est. 1989**

Location: Table Bay Harbour, Marine Drive,
Paarden Eiland, Cape Town

Contact person: MARK DELANY

Website: www.2oceans.co.za

Email: mark@2oceans.co.za

Phone: +27 21 448 7902

Two oceans
MARINE MANUFACTURING

TWO OCEANS MARINE MANUFACTURING is a specialist manufacturer of production power catamarans ranging from 7m to 14m and custom sail, power and one-off builds for the leisure and commercial markets. A well-established builder with a solid reputation.

Boat Models: Magnum 32 Walkaround, Magnum 32 Full Cabin, Magnum 28 Walkaround, Magnum 28 Cuddy Cabin, Magnum 36 Walkaround, 48SF Custom Sportfisher, Open Ocean 750 Sailing Catamaran, Open Ocean 750 Expedition Catamaran

AQUAQUAD SOUTH AFRICA



Company: **AQUAQUAD SOUTH AFRICA**
Est. 2003

Location: 34 Underwood Road,
 Pinetown, Durban

Contact person: OLIVER NUDDS

Website: www.aquaquad.com

Email: sales@aquaquad.com

Phone: +27 31 701 6110

AQUAQUAD
 THE FREEDOM TO PLAY

AQUAQUADS are high impact personal inflatable boats for recreational, commercial and government use, with applications including wave running and wakeboarding, fishing or trolling. They can also be used as a general run-about or for harbour patrols or rescue.

Standards:



Awards: 2006 South African Boating Award for Powered Trailerable Craft

BOATWORLD



Company: **BOATWORLD Est. 1984**
Location: 360 Magwaza Maphalala (Gale)
Street, Congella, Durban
Contact person: CARL DE VILLIERS /
DONOVAN HERRMANN
Email: boat.world@hit.co.za
Phone: +27 31 206 0256
Office hours: 08:00 – 17:00 Mon – Fri

BOATWORLD builds inflatable boats, supplies Yamaha outboard motors, inflatable boating accessories and equipment, and offers service repairs in KwaZulu-Natal.

Products: 2.8m to 8m inflatables

GEMINI MARINE



Company: **GEMINI MARINE Est. 1979**
 Location: 17 Bertie Avenue, Epping 2,
 Cape Town

ev-o
Gemini

Contact person: GERHARD NEETHLING
 Website: www.gemini-evo.com
 Email: info@gemini-evo.com / gerhard@gemini-evo.com
 Phone: +27 21 534 0617
 Office hours: 08:00 – 17:00 Mon – Thurs
 08:00 – 14:30 Fri

GEMINI MARINE manufactures both full and rigid inflatable boats, for the commercial, military, rescue, racing or recreational markets. Used in 45 countries worldwide they manufacture to the highest quality. Boats range from 3.1 - 10.5 metres and include the legendary 'Waverider Series' of RIBS and the racing Zapcat.

Standards:



9001: 2008





KAMASSI CRAFT



Company: **KAMASSI CRAFT Est. 1993**
 Location: Kamassi Building,
 Port Elizabeth Harbour,
 Eastern Cape
 Contact person: TIELMAN NIEUWOUDT
 Website: www.kamassi.com
 Email: tielman@kamassi.com
 Phone: +27 41 582 3994
 Office hours: 07:00 – 16:00 Mon – Fri



KAMASSI CRAFT manufactures commercial fishing vessels, personnel carriers and high speed patrol vessels (12m - 16m), ferries, eco-tourism vessels (26m) and service vessels (16m). We also specialise in refurbishing all types of vessels, including complete rebuilds and general structural maintenance for the local market.

Standards:





NAUTIC AFRICA



Company: **NAUTIC AFRICA Est. 2008**
 Location: Cnr Marine Drive & Container
 Road, Paarden Eiland,
 Cape Town

NAUTIC[®]
 STRENGTH FOR AFRICA

Contact person: LISA NICHOLSON
 Website: www.nauticafrica.com
 Email: lisa@nauticafrica.com / info@nauticafrica.com
 Phone: +27 21 200 0601
 Office hours: 07:00 – 16:30 Mon – Thurs
 07:00 – 13:30 Fri

NAUTIC AFRICA specialises in high speed, ballistic protected, aluminium crew and patrol vessels that are at the forefront of modern ship building on the African continent.

Standards:





RHINO MARINE PRODUCTS



Company: **RHINO MARINE PRODUCTS**
Est. 2003

Location: Montreal Drive, Airport Industria,
Cape Town

Contact person: LUC HERMAN

Website: www.rhinomarineboats.com

Email: info@rhinomarineboats.com

Phone: +27 82 960 0591



RHINO MARINE supplies durable, virtually indestructible HDPE boats to commercial markets, which require low maintenance boats that can handle much abuse in tough operating environments.

Boat Models: Rhino 590, Rhino 670, Rhino 690, Rhino 800, Rhino 850,
Rhino 900, Rhino 950, Rhino 1050

Standards:





T-CRAFT



Company: **T-CRAFT Est. 2004**
 Location: 3 Oddy Place, Perseverance,
 Port Elizabeth
 Contact person: KEVIN GRAY
 Website: www.tcraft.co.za
 Email: info@tcraft.co.za
 Phone: +27 41 463 2959
 Office hours: 07:30 – 17:00 Mon – Fri



T-CRAFT designs and manufactures high quality aluminium boats ranging in length from 3m to 17.5m. Custom designed to clients' exact specifications, applications include: leisure, commercial, military, government, game viewing, tour operators, cargo and house boats.

Products: Hippo, Ally-Gator, Kingfisher, Jon Boats, Special Builds

Standards:





VEECRAFT MARINE





Company: **VEECRAFT MARINE Est. 2002**
 Location: Island Centre, Cnr Cumberland & Amphion Road, Paarden Eiland, Cape Town



Contact person: ANDRE VAN NIEKERK
 Website: www.veecraft.com
 Email: andre@veecraft.com
 Phone: +27 21 511 6412

VEECRAFT MARINE constructs commercial and military vessels in aluminium and steel that represent the best value and quality in the market. VEECRAFT MARINE'S vessels are designed and built for performance, maintainability and reliability in the most extreme conditions and demanding operators. We provide full documentation, integrated logistic support and training.

Products: Patrol Boats, Interceptors, Workboats, Harbour Vessels, Crew and Supply Vessels, and other Commercial Craft.

Standards:  

Awards: 2010 South African Boating Award Best Powercraft



CAPE TOWN RUBBER CO.



Company: **CAPE TOWN RUBBER CO.
Est. 1954**

Location: 26 Milner Street, Metro
Industria, Paarden Eiland,
Cape Town

Contact person: SALLY RORICH

Website: www.ctrubber.co.za

Email: info@ctrubber.co.za

Phone: +27 21 511 0850

Office hours: 08:00 – 17:00 Mon - Fri
09:00 – 12:00 Sat



CAPE TOWN RUBBER manufactures and distributes hose, tubing, matting, fenders, extrusions and moulds, and are distributors of prestigious rubber and plastic brands.

CENTRAL BOATING

Company: **CENTRAL BOATING Est. 1975**
 Location: 85 Bree Street, Cape Town
 Contact person: TOBY DAY
 Website: www.centralboating.com
 Email: toby@centralboating.co.za
 Phone: +27 21 510 5822



CENTRAL BOATING is the industry leading distributor for leisure marine products into Southern Africa, representing some of the world's finest marine brands for both OEM boat building and aftermarket retail sectors.

Distributors for: Lewmar, Whale, Musto, OceanAir, Sea Recovery, B&G, Osculati, AAA, Vinox, Southco, Railblaza, Matro Marine, Clam Cleat, Ronstan, Todd Marine, HoseCoil, Forespar, Razeto & Casareto, Blue Wave, Majoni, EC Smith

MANEX & POWER MARINE

Company: **MANEX & POWER MARINE**
 Location: 9 Paarden Eiland Road,
 Paarden Eiland, Cape Town
 Contact person: GARY SINDLER
 Website: www.manex.co.za
 Email: manex@manex.co.za
 Phone: +27 21 511 7292
 Office hours: 08:00 – 17:00 Mon – Fri
 08:30 – 12:30 Sat



MANEX & POWER MARINE is the leading distributor of marine and diving equipment, throughout Southern Africa.

Distributors for: Antal, Barka, Bennet Trim, Gebo, Gill, Goiot, Hepworth, Hose Tech, Khans, Lecomble & Schmitt, Lopo, Maggi, Marco, Max Power, Obrien, Osculati, Pennel & Flipo, Quick, Rule/Jabsco, Seaworld, Simson, Tecma, Teleflex, Wichard, Wynn

FALX TRADING



Company: **FALX TRADING Est. 2009**
Location: 3 Timber Way, Bergvliet,
Cape Town
Contact person: RAFE AXELSON
Website: www.falx.co.za
Email: axel@falx.co.za
Phone: +27 83 299 9775

FALX

FALX TRADING directly imports and distributes: Andersen winches, Vitrifrigo refrigeration, Jefa steering, Antal deck systems, LED lighting and solar systems.



FIRST AFRICAN PAINTS



Company: **FIRST AFRICAN PAINTS (PTY) Ltd trading as ALL PAINTS AND PRODUCTS Est. 2007**

Location: Pinelands, Cape Town

Contact person: KUBA MISZEWSKI

Website: www.apap.co.za

Email: kuba@apap.co.za

Phone: +27 82 658 0200



ALL PAINTS AND PRODUCTS is the South African distributor of Marine and Aerospace Coatings and maintenance products, representing some of the best quality products and brands in the industry.



FOWKES BROS



Company: **FOWKES BROS Est. 1897**
 Location: 45 Neptune Street,
 Paarden Eiland, Cape Town
 Contact person: KEVIN ABRAHAMS
 Website: www.fowkes.co.za
 Email: info@fowkes.co.za
 Phone: +27 21 508 7500



FOWKES BROS offers a comprehensive range of engineering and industrial supplies, including cutting tools, hand tools, abrasives, fasteners, toggle clamps and safety equipment. Fowkes Bros was the first company in South Africa to sell raw fibreglass materials and resins and still specialises in these products.



GARMIN SOUTHERN AFRICA



Company: **GARMIN SOUTHERN AFRICA (Pty) Ltd Est. 1990**

Location: Kimbult Industrial Park,
9 Zeiss Road, Laser Park,
Honeydew, Johannesburg

Contact person: ADRIAN VAN LIESHOUT

Website: www.garmin.co.za

Email: Adrian.vanLieshout@garmin.co.za


Phone: +27 21 788 9015

Office hours: 08:00 – 17:00 Mon – Fri
09:00 – 13:00 Sat



GARMIN specialises in GPS products and solutions for automotive, sports, outdoor and marine markets. Marine products include chartplotters, fishfinders, sounders, radars, cameras, autopilots, instruments and sensors, GPS handhelds, communications and marine networking instruments.

Dealerships: GARMIN

Standards: 



HARKEN SOUTH AFRICA



Company: **HARKEN SOUTH AFRICA**
 Location: 48 Marine Drive, Paarden
 Eiland, Cape Town
 Contact person: ANKIE ROUX
 Website: www.harken.co.za
 Email: ankie@harken.co.za
 Phone: +27 21 511 3244



HARKEN is the leading manufacturer and marketer of quality sailboat hardware and accessories. Our blocks, travellers, furling systems and winches can be found aboard everything from the smallest dinghies to the largest megayachts and cruisers. Our gear has dominated such events as the America's Cup and the Olympics.

JO FENSHAM YACHT UPHOLSTERY



Company: **JO FENSHAM YACHT UPHOLSTERY Est. 1981**

Location: Unit 3, Porcupine Park,
Lekkerwater Road, Sunnydale,
Cape Town

Contact person: TARIQ FENSHAM

Website: www.jofensham.com

Email: tariq@jofensham.com

Phone: +27 21 785 5244 / +27 82 766 6513

Office hours: 09:00 – 17:00 Mon – Fri



JO FENSHAM YACHT UPHOLSTERY is the premier supplier of interior soft furnishings for yachts and boats. Focused on precision fitting, high quality manufacturing, reliability and dedicated service, Jo Fensham Yacht Upholstery has been Cape Town's leading specialist for more than 30 years, and preferred supplier to established yacht manufacturers including Robertson and Caine, Dean Catamarans and Maverick Yachts.

Awards: 2006 South African Boating Award for Local Component
Manufacturer of the Year



LALIZAS SOUTH AFRICA

LALIZAS



Lofrans WINDLASSES  **MAX** POWER


Nuova Rade

 **OCEAN**

Company: **LALIZAS SOUTH AFRICA**
Est. 1982
Location: Unit F29, 5 Gray Street, Paarden
Eiland, Cape Town
Contact person: RUSHDI GASANT
Website: www.lalizas.com
Email: rsa@lalizas.co.za
Phone: +27 21 510 4021
Office hours: 08:00 – 16:00 Mon – Fri

LALIZAS



The South African branch of LALIZAS stocks and distributes world-renowned Lalizas marine equipment, boat safety equipment, boat parts and accessories. Lalizas also distributes the following brands: NUOVA RADE, LOFRANS', MAX POWER and OCEAN.

Standards:





LOWRANCE SA



Company: **LOWRANCE SA Est. 1982**
Location: 359 Mahatma Gandhi Road,
Durban
Contact person: LISBETH PLOTZ
Website: www.lowrance.co.za
Email: sales@lowrance.co.za
Phone: +27 31 368 6649
Office hours: 08:00 – 17:00 Mon – Fri
08:00 – 12:00 Sat

LOWRANCE®

LOWRANCE SA offers the most cutting edge and affordable marine and outdoor electronics products, mapping and accessories available for the recreational and professional consumer.

NATIONAL LUNA



Company: **NATIONAL LUNA**
Est. 1987

Location: 34 Plantation Road,
 Eastleigh, Edenvale,
 Johannesburg

Contact person: COBUS OPPERMAN

Website: www.nationalluna.com www.indelwebastomarine.com

Email: cobus@nationalluna.com

Phone: +27 11 452 5438



NATIONAL LUNA is the largest 12/24v manufacturer in South Africa. NATIONAL LUNA specialises in the manufacture of LED & fluorescent lights, mobile & portable refrigeration, battery management systems and monitors.

Distributor: Indel Webasto Marine

NOVAMARINE



Company: **NOVAMARINE Est. 1965**
 Location: 5 Verbena Street, Paarden
 Eiland, Cape Town
 Contact person: JOHN GENTZ
 Website: www.novagroup.co.za
 Email: johng@pescanova.co.za
 Phone: +27 21 506 4300



NOVAMARINE plays a vital role in providing support, service and repairs for marine and aviation rescue and survival equipment including life rafts.

Distributor: Zodiac, Avon, Arimar, SeaSafe, CSM, Youlong, Datrex, ACR, Comet, Norfloat, Ikaros, Crewsaver, Zero, Parmaris, Besto, SeaFire, Neuvisa



QUANTUM SAILS



PHOTO: F. VAN ROOEN (COURTESY OF SOUTHERN WIND SHIPYARD)

Company: **QUANTUM SAILS Est. 1998**
 Location: 491 Voortrekker Road, Maitland,
 Cape Town
 Contact person: TONY STRUTT
 Website: www.quantumsails.co.za
 Email: tony@quantumsails.co.za
 Phone: +27 21 593 1620



QUANTUM SOUTH AFRICA, a world class sail manufacturer, blends the latest technology with the legacy of handmade craftsmanship, backed by rigorous inspection procedures, to ensure that our sails stand the test of time from the moment they are first hoisted.

Awards: 2011 ABSA Cape Chamber of Commerce Award - Best Exporter



RECREATIONAL BOAT SAFETY



Company: **RECREATIONAL BOAT SAFETY (Pty) Ltd Est. 2012**

Location: Design Quarters, Nicol Grove Office Park, Leslie Road, Fourways, Johannesburg

Contact person: RUSSEL HAWKINS

Website: www.boatsafety.co.za

Email: russel@boatsafety.co.za

Phone: +27 11 513 3523

Office hours: 08:00 – 17:00 Mon – Fri



RECREATIONAL BOAT SAFETY takes the business of boat safety very seriously and has designed a range of affordable safety products to address real challenges, while still making boating an enjoyable experience, keeping all safe on board.

Products: MagBlade™ MaxThrust, MagBlade™ SlipStream, Skipper Guard Tracker

SEASCAPE STAINLESS STEEL SERVICES



Company: **SEASCAPE STAINLESS STEEL SERVICES Est. 2001**

Location: Unit 4 Auckland Park, Cnr Auckland & Section Street, Paarden Eiland, Cape Town

Contact person: TONY FOSTER

Website: www.seascapeservices.co.za

Email: seascape@telkomsa.net

Phone: +27 21 511 7763



SEASCAPE STAINLESS STEEL SERVICES manufactures boat fittings for South Africa's leading boatbuilders and chandlers, as well as export components to some of the world's top equipment suppliers. We have also manufactured equipment for three yachts competing in the last Volvo Ocean Race.

Standards:

A Member of SASSDA



SOUTHERN SPARS CAPE TOWN



Company: **SOUTHERN SPARS CAPE TOWN**
Location: 22 Bolt Avenue, Montague
Gardens, Cape Town
Contact person: PETER SHAW /
RICHARD STUBBS
Website: www.southernspars.com
Email: peter.shaw@za.southernspars.com
Phone: +27 21 555 3470



SOUTHERN SPARS is the world industry leader in the design, construction, installation and servicing of Carbon Fibre masts, booms, spinnaker poles and rigging for high performance racing and cruising yachts. We also manufacture custom and production aluminium masts and spars under the Sparcraft label.

STARBRITE / PEAK SEASON



Company: **STARBRITE / PEAK SEASON**
 Location: 16 Noble Way, Meadowridge,
 Cape Town
 Contact person: GAVIN SETON
 Website: www.peakseason.co.za
 Email: info@peakseason.co.za
 Phone: +27 21 712 7167



PEAK SEASON established a specialised distribution for marine care products and supplies quality marine solutions.

VETUS MAXWELL



Company: **VETUS MAXWELL (Pty) Ltd**
Est. 2011

Location: Unit 1 HSE Park, 130 Democracy Way,
 Marconi Beam, Cape Town

Contact person: NEIL CRAMB

Website: www.vetus.nl

Email: info_za@vetus.nl

Phone: +27 21 552 4275

Office hours: 07:30 – 16:30 Mon – Thurs
 07:30 – 14:30 Fri



VETUS is one of the world's leading companies supplying innovative products for pleasure craft and small commercial vessels. Our wide range of products includes marine diesel engines and accessories, steering gear and manoeuvring systems, propellers and electrical, plumbing and waste-handling systems, as well as being the leaders in anchor windlasses, marine glazing and hatches.



VIKING LIFE-SAVING EQUIPMENT SA

Discover the VIKING advantage

All the convenience of a full marine life-saving equipment package

VIKING's choice of product packages and systems are standard or tailor made and certified to the latest requirements.

Our advanced systems provide fast and easy installation, operational flexibility and are trusted by cruise and passenger authorities.

VIKING's complete range of marine life-saving equipment includes:

- Man overboard systems
- Lifeboats
- Life rafts
- Emergency lighting
- Marine fire-fighting equipment
- Off-boards and parts
- SOLAS Search
- Life jackets

A global servicing network is built-in throughout the product to on-board.

VIKING's products are supported by a network of local experts and 170 authorized servicing stations worldwide.

Our servicing includes:

- Installation, repairs and checks
- Tests and drills
- Phosphate and immersion suits
- Marine fire-fighting equipment

See our full range of marine life-saving equipment on www.vikinglife.com or contact one of our worldwide offices:

Cape Town Tel: +27 21 507 5879 Fax: +27 21 507 5878
 Port Elizabeth Tel: +27 41 580 0073 Fax: +27 41 654 8188
 Durban Tel: +27 31 408 1261 Fax: +27 31 408 1232
 e-mail: INFO@VIKINGLIFE.COM www: www.vikinglife.com

safety
 VIKING

Company: **VIKING LIFE-SAVING EQUIPMENT SA Est. 1998**

Location: Cnr Neptune and Carlisle Street, Paarden Eiland, Cape Town

Contact person: EDUARD JOOSTE

Website: www.viking-life.com

Email: ejo@viking-life.com

Phone: +27 21 507 5879



VIKING LIFE-SAVING EQUIPMENT is a market leader in maritime safety, providing and servicing essential safety equipment for passenger and commercial vessels, offshore installations and vessels, the defence sector, industrial fire fighting as well as for leisure yachts.

Products: VIKING Life-Saving Equipment, SEAJET Anti-fouling, COMET Marine Distress Signals, GME Epirbs, NED-DECK Davits, SOLAS Rescue Boats and Release Hooks.

Standards: Life Raft Services - SAMSA, BV, LLOYDS, ABS, USCG
 Fire Services - DOTFAS, LLOYDS, ABS, [BV Pending]



RUTHERFORD MARINE



Company: **RUTHERFORD MARINE**
Est. 1998

Location: 77 Smits Street, Industries
 West, Germiston, Johannesburg

Contact person: PHILLIP KINGMA

Website: www.rutherfordmarine.co.za

Email: phillip@rutherford.co.za

Phone: +27 11 878 2600



RUTHERFORD MARINE is a major player in the marine and leisure market with branches in Johannesburg, Cape Town and Durban. We supply motors, spark plugs, instrumentation, anchors, safety equipment and other accessories.

SEASCAPE MARINE SERVICES



Company: **SEASCAPE MARINE SERVICES (Pty) Ltd**

Location: 124 Marine Drive, Service Road, Paarden Eiland, Cape Town

Contact person: JAMES DE JONG

Website: www.seascapemarine.co.za

Email: jdejong@seascapemarine.co.za

Phone: +27 21 511 8201

Office hours: 08:00 – 16:30 Mon – Fri



SEASCAPE MARINE SERVICES offers a complete engine range to local pleasure and commercial boat builders and individuals, and is a distributor for HamiltonJet waterjets. SEASCAPE MARINE SERVICES offers a 24-hour after sales service and spares worldwide.



SOUTHERN POWER PRODUCTS



Company: **SOUTHERN POWER PRODUCTS**
 Est. 1985
 Location: 76 Marine Drive, Paarden
 Eiland, Cape Town
 Contact person: NOEL HOLMES
 Website: www.southernpower.co.za
 Email: sales@southernpower.co.za
 Phone: +27 21 511 0653



SOUTHERN POWER PRODUCTS is the official Importer & Distributor of Volvo Penta marine engines, generators, spare parts & accessories, Westerbeke marine generators & accessories, Cruisair marine air conditioning, Aquadrive anti-vibration systems, and Hidea outboard motors, spare parts & accessories.

Distributor: Volvo Penta, Westerbeke, Cruisair, Aquadrive, Hidea



SUZUKI SOUTH AFRICA



Company: **SUZUKI SOUTH AFRICA**
Est. 1998

Location: 122 Koornhof Road,
 Meadowdale, Johannesburg

Contact person: TANJA MAES

Website: www.suzukisa.co.za

Email: tanjam@suzukisa.net

Phone: +27 11 974 1200

Office hours: 08:00 – 16:30 Mon – Fri



SUZUKI SOUTH AFRICA supplies Suzuki outboard engines, Suzuki genuine spare parts and Suzumar inflatables.

Products: 2-stroke outboards, 4-stroke outboards, Suzumar Inflatables

Standards: Suzuki outboards conform to EURO 1 Emission Standards, and have received a Three-star ultra-low rating from the California Air Resources Board (CARB)



YAMAHA DISTRIBUTORS



Company: **YAMAHA DISTRIBUTORS**
 Location: 19 Hagart Road, Pinetown,
 KwaZulu Natal
 Contact person: GREG BENNETT
 Website: www.yamaha.co.za
 Email: gregb@yamaha.co.za
 Phone: +27 31 710 6400
 Office hours: 08:00 – 16:30 Mon – Fri



YAMAHA

YAMAHA supplies the world's most desirable, popular and trusted outboards. We also supply inboard engines, waverunners and boats. Our aluminium boats are strong, light, durable and easy to transport - the perfect overland companion.

ZF SERVICES SOUTH AFRICA



Company: **ZF SERVICES SOUTH AFRICA**
 Location: 29 Proton Crescent, Triangle Farm, Stikland, Bellville
 Contact person: GERD BAUER
 Website: www.zf.com
 Email: gerd.bauer@zf.com
 Phone: +27 21 950 6300 / 6307
 Office hours: 08:00 – 17:00 Mon – Fri



ZF SERVICES South Africa supplies integrated propulsion systems for pleasure craft, fast craft and commercial craft application: with transmissions up to 14,000 kW engine powers, transmission accessories, electronic or pneumatic control systems, azimuth and tunnel thrusters, rudder systems, stern tube systems, standard nozzle designs and pneumatic-over-hydraulic shaft brake systems.

ANCHOR BOAT SHOP



Company: **ANCHOR BOAT SHOP**
Est. 1936

Location: Cnr Carlisle & Bermuda
Streets, Paarden Eiland,
Cape Town

Contact person: DUDLEY HARDMAN

Website: www.anchorboatshop.co.za

Email: neil@anchorboatshop.co.za

Phone: +27 21 511 2133



ANCHOR BOAT SHOP supplies engines and motors, anchoring and docking equipment, motorboats and inflatables as well as repair and refurbishment facilities.

AQUA DOCTOR



Company:	AQUA DOCTOR BOATING AND ACCESSORIES Est. 2002
Location:	202 Cowen Ntuli Street, Middelburg, Mpumalanga
Contact person:	PETER ANSARA
Website:	www.autodoctorpanelbeaters.co.za
Email:	petera@platinumad.co.za
Phone:	+27 13 243 1905
Office hours:	07:30 – 17:00 Mon – Fri 08:00 – 13:00 Sat



AQUA DOCTOR offers boat licensing, buoyancy & certification, skippers training, fibreglass repairs & painting, maintenance & servicing, spray painting, trailer repairs, and roadworthy. AQUA DOCTOR also sells new and used sport boats, boat accessories and safety equipment, and is a dealer of Evinrude BRP outboard motors.



BOATING INTERNATIONAL



Company: **BOATING INTERNATIONAL**
Location: 104 Van Riebeeck Avenue, Edenvale, Johannesburg and Paarden Eiland, Cape Town
Contact person: PAUL TROLLOPE
Website: www.boating-int.co.za
Email: paul@boatinginternational.co.za
Phone: +27 11 452 8280



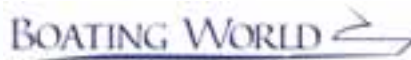
BOATING INTERNATIONAL stocks new and pre-owned boats, boat accessories, offers motor rebuilds, fibreglass and trailer repairs, and other services.



BOATING WORLD



Company: **BOATING WORLD**
Est. 1998



Location: Ground Floor,
Nautica Building,
The Water Club, 93 Beach Road, Granger Bay, Cape Town

Contact person: DERRICK LEVY

Website: www.boatingworld.co.za

Email: info@boatingworld.co.za

Phone: +27 21 418 0840 / +27 31 301 1115

Office hours: 08:30 – 17:30 Mon – Fri
08:30 – 13:00 Sat

BOATING WORLD is an official agent for Fairline and Riviera luxury motor yachts, Sunreef sailing and power catamarans, and Airberth and Pierplas docking systems.

Agents: Riviera, Fairline, Sunreef, Airberth, Pierplas

Awards: Lifetime Achievement Award to Derrick Levy
(Johannesburg Boat Show)



BRODERICK MARINE



Company: **BRODERICK MARINE**
 Location: Shop 1, Vaal Lifestyle Centre,
 2 Rabie Street, CE2,
 Vanderbijlpark, Johannesburg
 Contact person: MIKE FRIEDMAN
 Website: www.boatsandyachtsales.com
 Email: mike@broderickmarine.com
 Phone: +27 82 801 7065
 Office hours: 08:00 – 17:00 Mon – Fri
 08:00 – 13:00 Sat



BRODERICK MARINE is the proud Southern African distributor for Azimut yachts, Atlantis yachts, Cobalt boats, Avalon Luxury Pontoons and Shorestation boat lifts and jet ski lifts.

Standards:  



DAVID ABROMOWITZ & ASSOCIATES



Company: **DAVID ABROMOWITZ & ASSOCIATES**

Location: Ground Floor, Marina Centre,
West Quay Road, V & A
Waterfront, Cape Town

Contact person: ROB SHARP

Website: www.yachtbrokers.co.za

Email: rob@yachtbrokers.co.za

Phone: +27 21 419 0722



DAVID ABROMOWITZ & ASSOCIATES are the Southern African agents for Princess Yachts, as well as Sealegs amphibious marine craft. We are also actively involved in matching buyers with new or pre-owned vessels. Power or sail, mono hull or multihull, we can find the right boat for you.



NATAL CARAVANS & MARINE



Company: **NATAL CARAVANS & MARINE**
Est. 1960

Location: 6 Kirk Road, Pinetown, Durban

Contact person: BRIAN COURTIS

Website: www.natalcaravans.co.za

Email: info@natalcaravans.co.za

Phone: +27 31 702 7291

Office hours: 08:00 – 17:00 Mon – Fri
 08:00 – 13:00 Sat



NATAL CARAVANS & MARINE offers the most comprehensive and diverse range of new and pre-owned boats available in the entire region. We have more than 50 boats on display. To back that up we also have a full service facility for boats and motors.



NATAL POWER BOATS



Company: **NATAL POWER BOATS**
Location: 79 Sydney Road, Congella,
Durban
Contact person: RULI SOFILAS
Website: www.natalpowerboats.co.za
Email: ruli@npb.co.za
Phone: +27 31 305 8081



NATAL POWER BOATS manufactures and retails an extensive line of superior quality fibreglass boats.



SUPREME LEISURE & BOATING



Company: **SUPREME LEISURE & BOATING**
Est. 2009
 Location: 90 Albany Road, Port Alfred,
 Eastern Cape
 Contact person: RYAN REYNOLDS
 Website: www.supremeleisure.co.za
 Email: admin@supremeleisure.co.za
 Phone: +27 46 624 4826
 Office hours: 08:00 – 17:00 Mon – Fri

SUPREME LEISURE & BOATING retails boats, jet skis, outboards, spares and accessories.

Official agents of: Mercury, Suzuki, Evinrude, Indigo Boats

Standards:  



CLUB MARINE INSURANCE



Company: **CLUB MARINE INSURANCE**
Est. 1985

Location: 105 Leslie Avenue,
 Fourways 2191

Contact person: Caryne Duvenhage

Website: www.clubmarinesa.com

Email: caryne@clubmarinesa.com

Phone: +27 86 125 0350

Club Marine
INSURANCE

CLUB MARINE is one of South Africa's leading insurance brokerages specialising in cargo movement, water craft and boat traders products. As boating enthusiasts who understand the lifestyle, we tailor make policies in line with individual requirements. We select the most reputable insurance companies to cover everything from weekend leisure yachts, to commercial business or moving cargo across continents.

Club Marine is an accredited Short Term Insurance Broker and Financial Services Provider.



DU TOIT YACHT DESIGN CC



Company: **DU TOIT YACHT DESIGN CC**
Est. 2001

Location: 60 Oryx Street, Goedemoed,
Durbanville, Cape Town

Contact person: ANTON DU TOIT

Website: www.dtyd.co.za

Email: info@dtyd.co.za

Phone: +27 21 975 2580

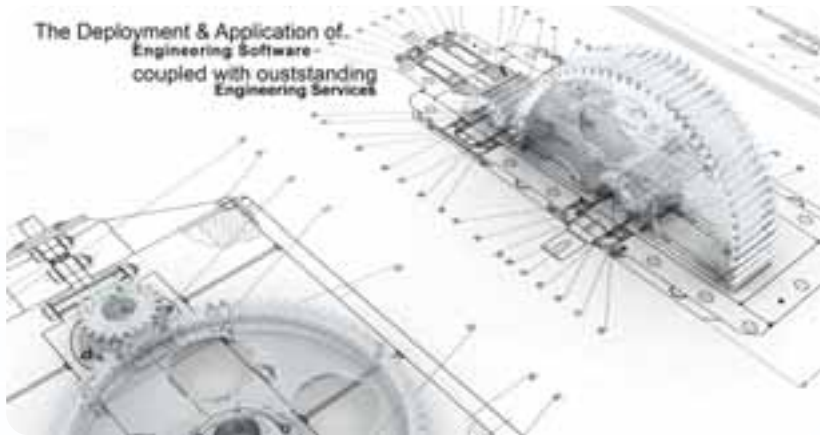
Office hours: 08:30 – 17:30 Mon – Fri



DU TOIT YACHT DESIGN designs and engineers sailing and power boats, in both mono hulls and catamarans forms, from concept sketch to yard detail.

Awards: 2007 Disa South African Design Excellence Award

INTRINSYS LTD



Company: **INTRINSYS LTD Est. 1998**
 Location: 2nd Floor West Tower, Nelson
 Mandela Square Maude Street,
 Sandton, Johannesburg, 2196



Contact person: GARY LONGSHAW
 Website: www.intrinsys.co.za
 Email: info@intrinsys.co.za / glongshaw@intrinsys.co.za
 Phone: +27 83 551 5216
 Office hours: 08:00 – 17:00 Mon – Thurs
 08:00 – 16:00 Fri

INTRINSYS uniquely combines expert PLM solution provider with a thriving engineering business delivering mission critical projects, consultancy and support services to world-class companies in Yachting, Automotive, Aerospace, and Formula 1. Intrinsic Ltd is Dassault Systèmes only recommended UK Yachting partner, recognising the investment they have made whilst working with designers and Naval Architects.

Product range: CATIA (CAD authoring), SIMULIA (Analysis - Abaqus), ENOVIA (CAD/data/process management), DELMIA (Manufacturing Machining), 3DVIA Composer (3D Documentation), PLM Consultancy, Engineering services (Design, Analysis, Manufacturing)



KD MARINE DESIGN



Company: **KD MARINE DESIGN Est. 2006**
Location: Suite 202, Marina Centre, West Quay Road, V & A Waterfront, Cape Town
Contact person: KEITH DAVIES
Website: www.kdmarinedesign.com
Email: info@kdmarinedesign.com
Phone: +27 21 801 6629



KD MARINE DESIGN

KD MARINE DESIGN offers complete naval architectural design solutions and specialist analytical and optimisation services to owners, boat builders, shipyards and other naval architects and yacht designers.

LAVRANOS MARINE DESIGN



Company: **LAVRANOS MARINE DESIGN**
Est. 1975

Location: 40A Seaview Avenue, Northcote,
 Auckland, New Zealand

Contact person: ANGELO LAVRANOS

Website: www.lavranosyachtdesign.com

Email: lavranos@ihug.co.nz

Phone: +64 9 480 2232



ANGELO LAVRANOS is South Africa's foremost international designer of mono hulls and multi hulls, sail and power, and commercial vessels, in all materials, up to 60 metres. His designs have won many local and international sailing events, and his production boats (over 60 models) are as popular as ever.

Boat Models: St Francis 50, Knysna 440 & 500, Aventure 320 & 480,
 Leisureliner II, HORIZON PC60 & PC50

Standards:



Awards: 2006 Cruising World Best Cruising Catamaran (St Francis 50)



PRONTO CLEARING



Company: **PRONTO CLEARING** **PRONTO CLEARING CC**
Est. 1991

Location: Platinum Junction
Unit M151/151, School
Street, Milnerton, Cape Town

Contact person: CRAIG GARROW

Email: craig@prontoclearing.co.za

Phone: +27 21 551 5692 / +27 83 651 5691

PRONTO CLEARING offers freight forwarding and is a specialist in the shipping of yachts, boats and marine industry products.



WALE MARINE




Company: **WALE MARINE Est. 1986**
 Location: 2 Avenue Beaumont,
 Constantia, Cape Town
 Contact person: ANTON WALE
 Website: www.walemarine.com
 Email: anton@walemarine.com
 Phone: +27 82 775 4040
 Office hours: 08:00 – 17:00 Mon – Fri



WALE MARINE specialises in engineering a wide variety of customised solutions primarily for the offshore oil & gas and offshore construction industry. We specialise in designing and supplying marine solutions and customised marine equipment. Together with our sister company Rhino Marine, we design and supply High Density Polyethylene (HDPE) offshore work boats and barges.

Products: Barges and subsea winches and equipment, 6 – 10 metre HDPE offshore work boats, SCUBA replacement boats, riverine and military patrol boats

Standards: 



YACHTPORT SA



Company: **YACHTPORT SA Est. 2010**
 Location: Small Craft Harbour, Saldanha
 Bay, Western Cape,
 33° 01' 36" S | 17° 57' 39" E
 Contact person: CINDY THOMSON
 Website: www.yachtportsa.co.za
 Email: cindy@yachtportsa.co.za
 Phone: +27 22 714 4064
 Office hours: 08:00 – 17:00 Mon – Fri
 09:00 – 12:00 Sat



YACHTPORT SA is a purpose designed and built Blue Flag Marine lift facility, 60 nautical miles northwest of Cape Town. We have a fully stocked chandlery on site and offer repairs and maintenance. Our travel lift is the largest in the country, capable of handling catamarans and mono hulls of up to 26m length or 9m beam width and up to 100 ton displacement.

Awards: 2013 International Blue Flag Award

YACHT TECHNOLOGY



Company: **YACHT TECHNOLOGY**
Division of Marine Technology (Pty) Ltd
Est. 1982

Location: 3 Rectory Lane, Simon's Town,
 Cape Town

Contact person: DR. BRIAN GOWANS CEng FIMarEST FRINA

Website: www.martech.co.za / www.managingboatbuilding.com

Email: yachttechnology@martech.co.za

Phone: +27 21 786 3076

Office hours: 09:00 – 16:00 Mon – Fri



YACHT TECHNOLOGY provides naval architecture and marine engineering, and ship and boat building management consulting, project management, surveying and arbitration.

Standards:





LEOPARD CATAMARANS



Company: **LEOPARD CATAMARANS**
Est. 2000

Location: Suite 201, Marina Centre, West Quay Road, V & A Waterfront, Cape Town

Contact person: DANIEL SNYMAN

Website: www.leopardcatamarans.com

Email: southafrica@leopardcatamarans.com

Phone: +27 21 200 1825



LEOPARD CATAMARANS provides the popular Robertson and Caine catamarans to individuals wishing to own a 'Leopard Cat' with more upgrades, features, and options for private use outside of a charter fleet.

Boat Models: Leopard 39, Leopard 39 PC, Leopard 44, Leopard 48, Leopard 51 PC, Leopard 58

Awards: 2013 Cruising World Best Full-Size Multihull
 2012 Cruising World Import Boat of the Year & Best Cruising Multihull
 2012, 2010, 2007 & 2005 SAIL Best Boats

NG MANAGEMENT



Company: **NG MANAGEMENT**
Location: Table View, Cape Town
Contact person: ZANDRA DIXON
Email: info@yachtmanagement.co.za
Phone: +27 82 976 5719



NG MANAGEMENT offers professional valet and detail services to discerning owners of all budgets. Coupled with our innovative skippering and preventative maintenance programs, we offer both motor and sail yacht owners the opportunity to truly enjoy yachting. Our services are custom designed to suit each client, allowing for that personalised touch to each vessel.



WATERFRONT BOAT COMPANY



Company: **WATERFRONT BOAT COMPANY**
Est. 2001

Location: Shop 5 on Quay 5, V&A
 Waterfront, Cape Town

Contact person: RICHARD SMITH

Website: www.waterfrontboats.co.za

Email: Richard@waterfrontboats.co.za

Phone: +27 21 418 5806

Office hours: 08:30 – 19:00 Mon – Sun

WATERFRONT BOAT COMPANY provides an affordable and enjoyable experience as a reputable boat operator, with years of experience and a proven safety record. For a fun-filled time on the water during your stay in Cape Town, or for product launches and staff functions, we would be glad to help you.



AQUA ACADEMY



Company: **AQUA ACADEMY Est. 2007**
 Location: Unit 2B North Park, Cnr
 North & King Street,
 Pietermaritzburg,
 KwaZulu-Natal
 Contact person: CLIFFORD SAVILLE
 Website: www.aquaacademy.co.za
 Email: info@aquaacademy.co.za
 Phone: +27 33 342 4678



AQUA ACADEMY offers skippers training courses for certification in Categories B, C, E and R.

Standards:



COMPOSITE TRAINING ACADEMY



Company: **COMPOSITE TRAINING ACADEMY Est. 2010**

Location: STC Building, Duncan Road, Cape Town Harbour

Contact person: OLIVER DAWSON

Website: www.compositetraining.co.za

Email: oliver@compositetraining.co.za

Phone: +27 21 762 1554



COMPOSITE TRAINING ACADEMY (CTA) is a private Training Provider and Skills Development consultancy. We offer industry and private clients, a range of professional training programs and services catering for beginners, through to advanced learners. CTA cover all aspects of Yacht & Boat Building, Polymer Composites, Production, Management Training & related consulting services.



FALSE BAY COLLEGE BOAT BUILDING ACADEMY



Company: **FALSE BAY COLLEGE BOAT BUILDING ACADEMY Est. 2006**

Location: False Bay College Westlake Campus, Westlake Drive, Westlake, Cape Town

Contact person: ACHMAT GEYER

Website: www.falsebaycollege.co.za

Email: achmat.geyer@falsebay.org.za

Phone: +27 21 701 1340



FBC BOAT BUILDING ACADEMY offers the National Certificate: Yacht and Boat building courses on NQF levels 2-4. The Academy is equipped with the latest tools and simulators to ensure our students are well-prepared for the marine industry.

Standards:  9001:2008

WHISPER BOATBUILDING ACADEMY FOR THE DEAF



Company: **WHISPER BOATBUILDING ACADEMY Est. 2004**

Location: Unit 1, Brice Industrial Park,
1 Fischer Avenue, Epping 2,
Cape Town

Contact person: MIKE HARVEY

Website: www.wbba.co.za

Email: info@wbba.co.za

Phone: +27 21 534 9509 / +27 87 805 9570



WHISPER BOATBUILDING ACADEMY facilitates learning and skills development for disadvantaged deaf students to acquire professional composite construction and boatbuilding skills and knowledge.

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NATIONAL SEA RESCUE INSTITUTE

EMERGENCY PORT CONTROL NUMBERS

SOUTH AFRICA



PORT CONTROL	TEL. NUMBER	AREAS OF COVERAGE
Saldhana Port Control	022 714-1726	Orange River Mouth - Dassen Island
Table Bay Port Control	021 449-3500	Dassen Island - Cape Agulhas
Mossel Bay Port Control	044 604-6271	Cape Agulhas - Seal Point
Port Elizabeth Port Control	041 507-1911	Seal Point - Great Fish River Mouth
East London Port Control	043 700-2100	Great Fish River Mouth - Port St Johns
Durban Port Control	031 361-8567	Port St Johns - Tugela River Mouth
Richard's Bay Port Control	035 753-1991 or 035 905-3401/3444	Tugela River Mouth - Ponta do Ouro



info@miasa.co.za

www.miasa.co.za